



Exclusive Distribution Agreement for IBL International products in the UK and Republic of Ireland

July 2023

Dear Colleagues

Tecan UK and Oxford BioSystems are pleased to announce that we have entered into a strategic agreement for the supply of IBL International products. Effective from 1st July 2023, Oxford BioSystems is appointed as the exclusive distribution partner for IBL products in the UK and Republic of Ireland.

IBL has an exciting portfolio of products for both the clinical and research laboratory which will be supported by the liquid handling and automation solutions from Tecan.

All parties involved are committed to supporting our existing customers and to developing our business together. We are confident that our partnership will provide our customers with an excellent level of customer service and technical support.

For all enquiries and to place an order for IBL products, please contact Oxford BioSystems Ltd

Tel: +44 (0)1235 431 390

Email: sales@oxfordbiosystems.com

Address: 184B Park Drive, Milton Park, Abingdon OX14 4SE

Fiona Alcock

Please do not hesitate to contact us for further information.

Yours sincerely

Matthew Botterman

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Sales Manager T-UK CEO Oxford BioSystems

www.tecan.com www.oxfordbiosystems.com